

# Wholesale Trade

Estimates of New Hires Job Characteristics in Wyoming for 2011Q4-2013Q3 (Two Years) by Standard Occupational Classification (SOC) Code

Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		00-0000 Total All Occupations (00-0000)	11-1021 General and Operations Managers(11-1021)	11-2022 Sales Managers(11-2022)	13-1071 Employment, Recruitment & Placement Specialists(13-1071)
Typical Education <sup>a</sup>		N/A	Associates	Bachelors	Bachelors
N		5,294	199	85	N/D
Average Hourly Wage (\$)		15.00	18.75	37.08	22.78
% Paid Piece Rate		3.6	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	70.7	71.4	100.0	100.0
	Retirement	60.5	61.9	100.0	100.0
	Paid Leave	66.5	66.7	100.0	100.0
Skills Selected as "Important" (%)	Service Orientation	78.0	95.2	100.0	100.0
	Critical Thinking	80.7	100.0	100.0	100.0
	Reading Comprehension	79.1	100.0	100.0	100.0
	Technology Design	43.8	90.5	55.6	100.0
	Operation and Control	70.8	100.0	22.2	0.0
Employers' Satisfaction with New Hires' Skills	Satisfied	69.2	81.0	77.8	100.0
	Not Satisfied	7.2	0.0	0.0	0.0
	Neither	13.4	4.8	0.0	0.0
	Other	10.2	14.3	22.2	0.0
Average Weekly Hours Worked	20 or Less	2.9	0.0	0.0	0.0
	21-35	8.9	0.0	0.0	0.0
	36 or More	88.2	100.0	100.0	100.0
Gender	Female	13.6	9.5	0.0	0.0
	Male	80.0	81.0	100.0	100.0
	Nonresident	6.4	9.5	0.0	0.0
Age Group	19 and Younger	5.9	4.8	0.0	0.0
	20-24	15.9	4.8	0.0	0.0
	25-34	26.7	33.3	33.3	100.0
	35-44	20.2	38.1	44.4	0.0
	45-54	15.9	4.8	11.1	0.0
	55-64	7.5	4.8	11.1	0.0
	65 and Older	1.4	0.0	0.0	0.0
	Unknown (Nonresident)	6.4	9.5	0.0	0.0
Turnover	% Still Working 1 Quarter After Hire	86.6	90.5	100.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

<http://doe.state.wy.us/LMI/newhires.htm>

N/D = Not discloseable due to confidentiality.

<sup>a</sup>Source: O\*Net ONline  
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Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		15-1151 Computer User Support Specialists(15-1151)	15-1152 Computer Network Support Specialist(15-1152)	17-2071 Electrical Engineers(17-2071)	19-4041 Geological and Petroleum Technicians(19-4041)
Typical Education <sup>a</sup>		Associates	Associates	Bachelors	Associates
N		N/D	N/D	N/D	N/D
Average Hourly Wage (\$)		16.15	34.68	60.10	11.56
% Paid Piece Rate		0.0	0.0	0.0	100.0
% Offered Selected Benefits	Health Insurance	100.0	100.0	100.0	100.0
	Retirement	100.0	100.0	100.0	0.0
	Paid Leave	100.0	100.0	0.0	100.0
Skills Selected as "Important" (%)	Service Orientation	100.0	0.0	100.0	0.0
	Critical Thinking	100.0	100.0	100.0	100.0
	Reading Comprehension	100.0	100.0	100.0	0.0
	Technology Design Operation and Control	100.0	100.0	100.0	100.0
Employers' Satisfaction with New Hires' Skills	Satisfied	100.0	100.0	100.0	100.0
	Not Satisfied	0.0	0.0	0.0	0.0
	Neither	0.0	0.0	0.0	0.0
	Other	0.0	0.0	0.0	0.0
Average Weekly Hours Worked	20 or Less	0.0	0.0	0.0	0.0
	21-35	0.0	0.0	0.0	0.0
	36 or More	100.0	100.0	0.0	100.0
Gender	Female	66.7	0.0	0.0	0.0
	Male	33.3	100.0	50.0	100.0
	Nonresident	0.0	0.0	50.0	0.0
Age Group	19 and Younger	0.0	0.0	0.0	0.0
	20-24	0.0	0.0	0.0	0.0
	25-34	33.3	0.0	0.0	0.0
	35-44	0.0	0.0	25.0	50.0
	45-54	66.7	100.0	25.0	0.0
	55-64	0.0	0.0	0.0	50.0
	65 and Older	0.0	0.0	0.0	0.0
Unknown (Nonresident)	0.0	0.0	50.0	0.0	
Turnover	% Still Working 1 Quarter After Hire	100.0	100.0	100.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

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Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		27-1024 Graphic Designers(27-1024)	27-1026 Merchandise Displayers and Window Trimmers(27-1026)	27-3031 Public Relations Specialists(27-3031)	29-1131 Veterinarians(29-1131)
Typical Education <sup>a</sup>		Bachelors	High School Diploma	Bachelors	Doctorate
N		N/D	N/D	N/D	N/D
Average Hourly Wage (\$)		20.09	10.00	12.50	48.08
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	100.0	100.0	0.0	0.0
	Retirement	100.0	100.0	0.0	0.0
	Paid Leave	100.0	100.0	0.0	100.0
Skills Selected as "Important" (%)	Service Orientation	100.0	100.0	0.0	0.0
	Critical Thinking	0.0	100.0	0.0	100.0
	Reading Comprehension	100.0	100.0	0.0	100.0
	Technology Design Operation and Control	100.0	0.0	0.0	100.0
Employers' Satisfaction with New Hires' Skills	Satisfied	100.0	0.0	0.0	100.0
	Not Satisfied	0.0	0.0	0.0	0.0
	Neither	0.0	100.0	0.0	0.0
	Other	0.0	0.0	100.0	0.0
Average Weekly Hours Worked	20 or Less	0.0	0.0	100.0	0.0
	21-35	0.0	0.0	0.0	0.0
	36 or More	100.0	100.0	0.0	100.0
Gender	Female	100.0	100.0	100.0	0.0
	Male	0.0	0.0	0.0	100.0
	Nonresident	0.0	0.0	0.0	0.0
Age Group	19 and Younger	0.0	0.0	0.0	0.0
	20-24	0.0	100.0	50.0	0.0
	25-34	100.0	0.0	0.0	0.0
	35-44	0.0	0.0	0.0	0.0
	45-54	0.0	0.0	0.0	100.0
	55-64	0.0	0.0	0.0	0.0
	65 and Older	0.0	0.0	50.0	0.0
Unknown (Nonresident)	0.0	0.0	0.0	0.0	
Turnover	% Still Working 1 Quarter After Hire	100.0	0.0	100.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

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Estimates of New Hires Job Characteristics in Wyoming for 2011Q4-2013Q3 (Two Years) by Standard Occupational Classification (SOC) Code

Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		37-2011 Janitors and Cleaners, Except Maids and Housekeepi(37- 2011)	37-3011 Landscaping and Groundskeepin g Workers(37- 3011)	37-3012 Pesticide Handlers Sprayers & Applicators, Vegi(37-3012)	41-1011 First-Line Supervis./Mana gers of Retail Sales Work(41- 1011)
Typical Education <sup>a</sup>		High School Diploma	Less than High School Diploma	High School Diploma	High School Diploma
N		N/D	N/D	66	N/D
Average Hourly Wage (\$)		16.00	10.00	14.00	13.00
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	66.7	0.0	0.0	100.0
	Retirement	66.7	0.0	0.0	100.0
	Paid Leave	66.7	0.0	0.0	100.0
Skills Selected as "Important" (%)	Service Orientation	66.7	100.0	100.0	100.0
	Critical Thinking	100.0	0.0	100.0	100.0
	Reading Comprehension	100.0	100.0	100.0	100.0
	Technology Design Operation and Control	0.0 0.0	0.0 0.0	42.9 100.0	20.0 20.0
Employers' Satisfaction with New Hires' Skills	Satisfied	66.7	100.0	100.0	80.0
	Not Satisfied	0.0	0.0	0.0	20.0
	Neither	33.3	0.0	0.0	0.0
	Other	0.0	0.0	0.0	0.0
Average Weekly Hours Worked	20 or Less	0.0	0.0	28.6	0.0
	21-35	100.0	0.0	0.0	0.0
	36 or More	0.0	100.0	71.4	100.0
Gender	Female	0.0	0.0	0.0	20.0
	Male	66.7	100.0	85.7	80.0
	Nonresident	33.3	0.0	14.3	0.0
Age Group	19 and Younger	33.3	0.0	14.3	0.0
	20-24	0.0	100.0	42.9	0.0
	25-34	0.0	0.0	28.6	20.0
	35-44	33.3	0.0	0.0	40.0
	45-54	0.0	0.0	0.0	0.0
	55-64	0.0	0.0	0.0	20.0
	65 and Older Unknown (Nonresident)	0.0 33.3	0.0 0.0	0.0 14.3	20.0 0.0
Turnover	% Still Working 1 Quarter After Hire	100.0	100.0	42.9	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

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Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		41-1012 First-Line Super./Manag., Non-Retail Sales Workers(41- 1012)	41-2011 Cashiers(41- 2011)	41-2021 Counter and Rental Clerks(41-2021)	41-2022 Parts Salespersons(41- 2022)
Typical Education <sup>a</sup>		Masters	Less than High School Diploma	Less than High School Diploma	High School Diploma
N		N/D	85	N/D	57
Average Hourly Wage (\$)		21.45	9.00	14.00	10.00
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	100.0	22.2	100.0	50.0
	Retirement	50.0	22.2	100.0	50.0
	Paid Leave	100.0	55.6	100.0	66.7
Skills Selected as "Important" (%)	Service Orientation	100.0	88.9	80.0	100.0
	Critical Thinking	100.0	44.4	80.0	66.7
	Reading Comprehension	50.0	22.2	80.0	100.0
	Technology Design Operation and Control	100.0 50.0	11.1 55.6	80.0 80.0	50.0 66.7
Employers' Satisfaction with New Hires' Skills	Satisfied	100.0	88.9	0.0	50.0
	Not Satisfied	0.0	11.1	0.0	33.3
	Neither	0.0	0.0	40.0	0.0
	Other	0.0	0.0	60.0	16.7
Average Weekly Hours Worked	20 or Less	0.0	11.1	0.0	0.0
	21-35	0.0	22.2	0.0	0.0
	36 or More	100.0	66.7	100.0	100.0
Gender	Female	0.0	33.3	20.0	0.0
	Male	100.0	11.1	80.0	100.0
	Nonresident	0.0	55.6	0.0	0.0
Age Group	19 and Younger	0.0	0.0	0.0	16.7
	20-24	25.0	11.1	40.0	33.3
	25-34	0.0	11.1	20.0	16.7
	35-44	25.0	0.0	20.0	16.7
	45-54	50.0	11.1	20.0	0.0
	55-64	0.0	11.1	0.0	16.7
	65 and Older Unknown (Nonresident)	0.0 0.0	0.0 55.6	0.0 0.0	0.0 0.0
Turnover	% Still Working 1 Quarter After Hire	100.0	77.8	100.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

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Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		41-2031 Retail Salespersons(41-2031)	41-4011 Sales Representatives, Wholesale & Manufacturing(41-4011)	41-4012 Sales Representatives, Wholesale and Manufacturing(41-4012)	43-1011 First-Line Supervisors/Managers of Office and Admi(43-1011)
Typical Education <sup>a</sup>		High School Diploma	Bachelors	Post Secondary	High School Diploma
N		57	N/D	625	N/D
Average Hourly Wage (\$)		10.82	28.85	19.00	24.04
% Paid Piece Rate		0.0	0.0	12.1	0.0
% Offered Selected Benefits	Health Insurance	16.7	100.0	75.8	100.0
	Retirement	16.7	100.0	63.6	100.0
	Paid Leave	16.7	100.0	74.2	100.0
Skills Selected as "Important" (%)	Service Orientation	100.0	100.0	92.4	100.0
	Critical Thinking	16.7	100.0	86.4	100.0
	Reading Comprehension	66.7	100.0	97.0	100.0
	Technology Design Operation and Control	33.3	100.0	65.2	100.0
Employers' Satisfaction with New Hires' Skills	Satisfied	33.3	100.0	84.8	100.0
	Not Satisfied	50.0	0.0	0.0	0.0
	Neither	16.7	0.0	13.6	0.0
	Other	0.0	0.0	1.5	0.0
Average Weekly Hours Worked	20 or Less	0.0	0.0	1.9	0.0
	21-35	0.0	0.0	7.4	0.0
	36 or More	100.0	100.0	90.7	100.0
Gender	Female	16.7	0.0	15.2	0.0
	Male	83.3	100.0	80.3	100.0
	Nonresident	0.0	0.0	4.5	0.0
Age Group	19 and Younger	33.3	0.0	4.5	0.0
	20-24	16.7	0.0	6.1	0.0
	25-34	33.3	100.0	30.3	100.0
	35-44	0.0	0.0	24.2	0.0
	45-54	0.0	0.0	18.2	0.0
	55-64	16.7	0.0	9.1	0.0
	65 and Older	0.0	0.0	3.0	0.0
Unknown (Nonresident)	0.0	0.0	4.5	0.0	
Turnover	% Still Working 1 Quarter After Hire	66.7	0.0	90.9	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

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Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		43-3021 Billing and Posting Clerks and Machine Operators(43-3021)	43-3031 Bookkeeping, Accounting, and Auditing Clerks(43-3031)	43-4051 Customer Service Representatives (43-4051)	43-5032 Dispatchers, Except Police, Fire, and Ambulance(43-5032)
Typical Education <sup>a</sup>		High School Diploma	High School Diploma	High School Diploma	High School Diploma
N		N/D	104	57	N/D
Average Hourly Wage (\$)		14.00	13.00	10.00	15.00
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	100.0	63.6	100.0	100.0
	Retirement	0.0	54.5	100.0	100.0
	Paid Leave	0.0	54.5	100.0	100.0
Skills Selected as "Important" (%)	Service Orientation	100.0	36.4	100.0	100.0
	Critical Thinking	100.0	90.9	66.7	100.0
	Reading Comprehension	100.0	63.6	100.0	0.0
	Technology Design	0.0	63.6	50.0	0.0
	Operation and Control	0.0	45.5	33.3	0.0
Employers' Satisfaction with New Hires' Skills	Satisfied	100.0	100.0	83.3	100.0
	Not Satisfied	0.0	0.0	0.0	0.0
	Neither	0.0	0.0	16.7	0.0
	Other	0.0	0.0	0.0	0.0
Average Weekly Hours Worked	20 or Less	0.0	0.0	0.0	0.0
	21-35	0.0	0.0	0.0	0.0
	36 or More	100.0	100.0	100.0	100.0
Gender	Female	50.0	54.5	50.0	100.0
	Male	50.0	27.3	50.0	0.0
	Nonresident	0.0	18.2	0.0	0.0
Age Group	19 and Younger	0.0	0.0	0.0	0.0
	20-24	50.0	0.0	0.0	0.0
	25-34	0.0	27.3	66.7	100.0
	35-44	0.0	18.2	16.7	0.0
	45-54	50.0	27.3	16.7	0.0
	55-64	0.0	9.1	0.0	0.0
	65 and Older	0.0	0.0	0.0	0.0
	Unknown (Nonresident)	0.0	18.2	0.0	0.0
Turnover	% Still Working 1 Quarter After Hire	100.0	72.7	100.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

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Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		43-5061 Production, Planning, and Expediting Clerks(43-5061)	43-5071 Shipping, Receiving, and Traffic Clerks(43-5071)	43-5081 Stock Clerks and Order Fillers(43-5081)	43-6014 Secretaries, Except Legal, Medical, and Executive(43-6014)
Typical Education <sup>a</sup>		High School Diploma	High School Diploma	High School Diploma	High School Diploma
N		N/D	66	180	57
Average Hourly Wage (\$)		21.00	13.50	14.00	12.00
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	100.0	85.7	63.2	83.3
	Retirement	100.0	85.7	52.6	50.0
	Paid Leave	100.0	85.7	42.1	16.7
Skills Selected as "Important" (%)	Service Orientation	0.0	42.9	73.7	66.7
	Critical Thinking	100.0	42.9	68.4	100.0
	Reading Comprehension	100.0	71.4	89.5	100.0
	Technology Design Operation and Control	0.0	42.9	31.6	33.3
Employers' Satisfaction with New Hires' Skills	Satisfied	0.0	71.4	68.4	83.3
	Not Satisfied	0.0	0.0	0.0	0.0
	Neither	100.0	0.0	10.5	0.0
	Other	0.0	28.6	21.1	16.7
Average Weekly Hours Worked	20 or Less	0.0	0.0	0.0	0.0
	21-35	0.0	14.3	17.6	0.0
	36 or More	100.0	85.7	82.4	100.0
Gender	Female	0.0	14.3	15.8	50.0
	Male	100.0	71.4	78.9	33.3
	Nonresident	0.0	14.3	5.3	16.7
Age Group	19 and Younger	0.0	14.3	15.8	0.0
	20-24	0.0	28.6	15.8	16.7
	25-34	0.0	42.9	36.8	16.7
	35-44	100.0	0.0	15.8	33.3
	45-54	0.0	0.0	5.3	16.7
	55-64	0.0	0.0	5.3	0.0
	65 and Older	0.0	0.0	0.0	0.0
Unknown (Nonresident)	0.0	14.3	5.3	16.7	
Turnover	% Still Working 1 Quarter After Hire	100.0	85.7	100.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

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Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		43-9061 Office Clerks, General(43- 9061)	45-2091 Agricultural Equipment Operators(45- 2091)	45-2093 Farmworkers, Farm and Ranch Animals(45- 2093)	47-1011 First-Line Supervisors/Ma nagers of Construction Tr(47-1011)
Typical Education <sup>a</sup>		High School Diploma	High School Diploma	Less than High School Diploma	High School Diploma
N		123	N/D	N/D	N/D
Average Hourly Wage (\$)		14.00	12.00	11.25	33.35
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	76.9	66.7	0.0	100.0
	Retirement	53.8	66.7	0.0	100.0
	Paid Leave	69.2	66.7	0.0	100.0
Skills Selected as "Important" (%)	Service Orientation	92.3	100.0	0.0	100.0
	Critical Thinking	69.2	100.0	100.0	100.0
	Reading Comprehension	100.0	33.3	75.0	100.0
	Technology Design Operation and Control	23.1 38.5	66.7 66.7	50.0 50.0	100.0 100.0
Employers' Satisfaction with New Hires' Skills	Satisfied	69.2	100.0	75.0	100.0
	Not Satisfied	23.1	0.0	25.0	0.0
	Neither	7.7	0.0	0.0	0.0
	Other	0.0	0.0	0.0	0.0
Average Weekly Hours Worked	20 or Less	0.0	0.0	0.0	0.0
	21-35	23.1	0.0	50.0	0.0
	36 or More	76.9	100.0	50.0	100.0
Gender	Female	69.2	0.0	0.0	0.0
	Male	30.8	66.7	100.0	100.0
	Nonresident	0.0	33.3	0.0	0.0
Age Group	19 and Younger	7.7	0.0	50.0	0.0
	20-24	23.1	66.7	25.0	0.0
	25-34	23.1	0.0	0.0	0.0
	35-44	15.4	0.0	0.0	0.0
	45-54	15.4	0.0	25.0	100.0
	55-64	15.4	0.0	0.0	0.0
	65 and Older Unknown (Nonresident)	0.0 0.0	0.0 33.3	0.0 0.0	0.0 0.0
Turnover	% Still Working 1 Quarter After Hire	69.2	66.7	100.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

<http://doe.state.wy.us/LMI/newhires.htm>

N/D = Not discloseable  
due to confidentiality.

<sup>a</sup>Source: O\*Net ONline  
<http://www.onetonline.org/>

# Wholesale Trade

Estimates of New Hires Job Characteristics in Wyoming for 2011Q4-2013Q3 (Two Years) by Standard Occupational Classification (SOC) Code

Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		47-2061 Construction Laborers(47-2061)	47-2073 Operating Engineers and Other Construction Equipme(47-2073)	47-2151 Pipelayers(47-2151)	47-2152 Plumbers, Pipefitters, and Steamfitters(47-2152)
Typical Education <sup>a</sup>		High School Diploma	Post Secondary	Less than High School Diploma	High School Diploma
N		N/D	N/D	N/D	N/D
Average Hourly Wage (\$)		12.50	.	17.00	.
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	0.0	100.0	0.0	0.0
	Retirement	0.0	100.0	0.0	0.0
	Paid Leave	0.0	100.0	0.0	0.0
Skills Selected as "Important" (%)	Service Orientation	0.0	0.0	100.0	100.0
	Critical Thinking	100.0	0.0	100.0	100.0
	Reading Comprehension	0.0	0.0	100.0	100.0
	Technology Design	0.0	0.0	100.0	0.0
	Operation and Control	100.0	100.0	100.0	0.0
Employers' Satisfaction with New Hires' Skills	Satisfied	100.0	0.0	100.0	0.0
	Not Satisfied	0.0	0.0	0.0	0.0
	Neither	0.0	0.0	0.0	100.0
	Other	0.0	100.0	0.0	0.0
Average Weekly Hours Worked	20 or Less	0.0	0.0	0.0	0.0
	21-35	0.0	0.0	0.0	0.0
	36 or More	100.0	0.0	100.0	0.0
Gender	Female	0.0	0.0	0.0	0.0
	Male	100.0	100.0	100.0	100.0
	Nonresident	0.0	0.0	0.0	0.0
Age Group	19 and Younger	0.0	0.0	0.0	0.0
	20-24	100.0	100.0	100.0	100.0
	25-34	0.0	0.0	0.0	0.0
	35-44	0.0	0.0	0.0	0.0
	45-54	0.0	0.0	0.0	0.0
	55-64	0.0	0.0	0.0	0.0
	65 and Older	0.0	0.0	0.0	0.0
	Unknown (Nonresident)	0.0	0.0	0.0	0.0
Turnover	% Still Working 1 Quarter After Hire	100.0	100.0	100.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

<http://doe.state.wy.us/LMI/newhires.htm>

N/D = Not dicloseable due to confidentiality.

<sup>a</sup>Source: O\*Net ONline  
<http://www.onetonline.org/>

# Wholesale Trade

Estimates of New Hires Job Characteristics in Wyoming for 2011Q4-2013Q3 (Two Years) by Standard Occupational Classification (SOC) Code

Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		47-4031 Fence Erectors(47-4031)	47-5021 Earth Drillers, Except Oil and Gas(47-5021)	49-2022 Telecommunications Equipment Installers and Repair(49-2022)	49-3021 Automotive Body and Related Repairers(49-3021)
Typical Education <sup>a</sup>		High School Diploma	High School Diploma	Post Secondary	High School Diploma
N		N/D	N/D	N/D	N/D
Average Hourly Wage (\$)		10.00	32.69	12.00	16.00
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	0.0	0.0	0.0	100.0
	Retirement	0.0	0.0	0.0	100.0
	Paid Leave	0.0	100.0	100.0	100.0
Skills Selected as "Important" (%)	Service Orientation	0.0	100.0	100.0	0.0
	Critical Thinking	0.0	100.0	100.0	0.0
	Reading Comprehension	0.0	100.0	0.0	100.0
	Technology Design	0.0	100.0	100.0	100.0
	Operation and Control	0.0	100.0	100.0	100.0
Employers' Satisfaction with New Hires' Skills	Satisfied	0.0	100.0	0.0	100.0
	Not Satisfied	0.0	0.0	0.0	0.0
	Neither	0.0	0.0	100.0	0.0
	Other	100.0	0.0	0.0	0.0
Average Weekly Hours Worked	20 or Less	0.0	0.0	0.0	0.0
	21-35	0.0	0.0	0.0	0.0
	36 or More	100.0	100.0	100.0	100.0
Gender	Female	0.0	0.0	0.0	0.0
	Male	0.0	100.0	100.0	100.0
	Nonresident	100.0	0.0	0.0	0.0
Age Group	19 and Younger	0.0	0.0	0.0	0.0
	20-24	0.0	0.0	0.0	0.0
	25-34	0.0	0.0	100.0	66.7
	35-44	0.0	100.0	0.0	33.3
	45-54	0.0	0.0	0.0	0.0
	55-64	0.0	0.0	0.0	0.0
	65 and Older	0.0	0.0	0.0	0.0
	Unknown (Nonresident)	100.0	0.0	0.0	0.0
Turnover	% Still Working 1 Quarter After Hire	100.0	100.0	100.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

<http://doe.state.wy.us/LMI/newhires.htm>

N/D = Not discloseable due to confidentiality.

<sup>a</sup>Source: O\*Net ONline  
<http://www.onetonline.org/>

# Wholesale Trade

Estimates of New Hires Job Characteristics in Wyoming for 2011Q4-2013Q3 (Two Years) by Standard Occupational Classification (SOC) Code

Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		49-3031 Bus & Truck Mechanics & Diesel Engine Specialists(49- 3031)	49-3041 Farm Equipment Mechanics(49- 3041)	49-3042 Mobile Heavy Equipment Mechanics, Except Engines(49- 3042)	49-9021 Heating, Air Conditioning, and Refrigeration Mecha(49- 9021)
Typical Education <sup>a</sup>		High School Diploma	High School Diploma	Post Secondary	High School Diploma
N		152	N/D	142	N/D
Average Hourly Wage (\$)		22.50	20.00	20.00	20.00
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	100.0	20.0	100.0	100.0
	Retirement	93.8	40.0	93.3	100.0
	Paid Leave	93.8	40.0	93.3	100.0
Skills Selected as "Important" (%)	Service Orientation	75.0	80.0	73.3	100.0
	Critical Thinking	93.8	100.0	100.0	100.0
	Reading Comprehension	81.3	40.0	100.0	100.0
	Technology Design Operation and Control	81.3 68.8	80.0 20.0	100.0 100.0	100.0 100.0
Employers' Satisfaction with New Hires' Skills	Satisfied	68.8	100.0	73.3	100.0
	Not Satisfied	0.0	0.0	0.0	0.0
	Neither	12.5	0.0	26.7	0.0
	Other	18.8	0.0	0.0	0.0
Average Weekly Hours Worked	20 or Less	0.0	60.0	0.0	0.0
	21-35	7.1	0.0	0.0	0.0
	36 or More	92.9	40.0	100.0	100.0
Gender	Female	6.3	0.0	13.3	0.0
	Male	93.8	100.0	80.0	100.0
	Nonresident	0.0	0.0	6.7	0.0
Age Group	19 and Younger	0.0	0.0	0.0	0.0
	20-24	12.5	0.0	26.7	0.0
	25-34	31.3	60.0	46.7	0.0
	35-44	25.0	0.0	6.7	100.0
	45-54	18.8	40.0	13.3	0.0
	55-64	12.5	0.0	0.0	0.0
	65 and Older Unknown (Nonresident)	0.0 0.0	0.0 0.0	0.0 6.7	0.0 0.0
Turnover	% Still Working 1 Quarter After Hire	93.8	100.0	100.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

<http://doe.state.wy.us/LMI/newhires.htm>

N/D = Not discloseable  
due to confidentiality.

<sup>a</sup>Source: O\*Net ONline  
<http://www.onetonline.org/>

# Wholesale Trade

Estimates of New Hires Job Characteristics in Wyoming for 2011Q4-2013Q3 (Two Years) by Standard Occupational Classification (SOC) Code

Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		49-9041 Industrial Machinery Mechanics(49-9041)	49-9043 Maintenance Workers, Machinery(49-9043)	49-9069 Precision Instrument & Equipment Repairers, Other(49-9069)	49-9071 Maintenance and Repair Workers, Gen(49-9071)
Typical Education <sup>a</sup>		Post Secondary	High School Diploma	Post Secondary	Post Secondary
N		246	N/D	N/D	N/D
Average Hourly Wage (\$)		20.00	.	15.00	14.50
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	92.3	100.0	0.0	50.0
	Retirement	73.1	100.0	0.0	0.0
	Paid Leave	92.3	100.0	0.0	50.0
Skills Selected as "Important" (%)	Service Orientation	96.2	100.0	100.0	0.0
	Critical Thinking	100.0	100.0	100.0	50.0
	Reading Comprehension	65.4	0.0	100.0	0.0
	Technology Design Operation and Control	50.0	100.0	100.0	50.0
Employers' Satisfaction with New Hires' Skills	Satisfied	46.2	0.0	100.0	100.0
	Not Satisfied	42.3	0.0	0.0	0.0
	Neither	7.7	100.0	0.0	0.0
	Other	3.8	0.0	0.0	0.0
Average Weekly Hours Worked	20 or Less	0.0	0.0	0.0	0.0
	21-35	8.3	0.0	100.0	0.0
	36 or More	91.7	100.0	0.0	100.0
Gender	Female	7.7	0.0	0.0	0.0
	Male	84.6	100.0	100.0	100.0
	Nonresident	7.7	0.0	0.0	0.0
Age Group	19 and Younger	3.8	0.0	0.0	0.0
	20-24	3.8	100.0	0.0	100.0
	25-34	38.5	0.0	100.0	0.0
	35-44	23.1	0.0	0.0	0.0
	45-54	11.5	0.0	0.0	0.0
	55-64	11.5	0.0	0.0	0.0
	65 and Older	0.0	0.0	0.0	0.0
Unknown (Nonresident)	7.7	0.0	0.0	0.0	
Turnover	% Still Working 1 Quarter After Hire	76.9	0.0	100.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

<http://doe.state.wy.us/LMI/newhires.htm>

N/D = Not discloseable due to confidentiality.

<sup>a</sup>Source: O\*Net ONline  
<http://www.onetonline.org/>

# Wholesale Trade

Estimates of New Hires Job Characteristics in Wyoming for 2011Q4-2013Q3 (Two Years) by Standard Occupational Classification (SOC) Code

Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		49-9081	49-9099	51-2092	51-2099
		Wind Turbine Service Technicians(49-9081)	Installation, Maintenance & Repair Workers, Other(49-9099)	Team Assemblers(51-2092)	Assemblers and Fabricators, All Other(51-2099)
Typical Education <sup>a</sup>		Post Secondary	Post Secondary	High School Diploma	High School Diploma
N		N/D	85	66	N/D
Average Hourly Wage (\$)		25.00	18.50	14.00	17.00
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	100.0	0.0	100.0	100.0
	Retirement	100.0	0.0	100.0	100.0
	Paid Leave	100.0	0.0	14.3	100.0
Skills Selected as "Important" (%)	Service Orientation	100.0	77.8	0.0	100.0
	Critical Thinking	100.0	55.6	100.0	100.0
	Reading Comprehension	100.0	55.6	100.0	100.0
	Technology Design	100.0	55.6	85.7	0.0
	Operation and Control	100.0	77.8	100.0	100.0
Employers' Satisfaction with New Hires' Skills	Satisfied	100.0	77.8	14.3	0.0
	Not Satisfied	0.0	22.2	85.7	0.0
	Neither	0.0	0.0	0.0	100.0
	Other	0.0	0.0	0.0	0.0
Average Weekly Hours Worked	20 or Less	0.0	0.0	0.0	0.0
	21-35	0.0	0.0	0.0	0.0
	36 or More	100.0	100.0	100.0	100.0
Gender	Female	0.0	11.1	14.3	0.0
	Male	100.0	77.8	85.7	100.0
	Nonresident	0.0	11.1	0.0	0.0
Age Group	19 and Younger	33.3	0.0	0.0	0.0
	20-24	0.0	22.2	14.3	0.0
	25-34	66.7	22.2	14.3	100.0
	35-44	0.0	0.0	28.6	0.0
	45-54	0.0	44.4	28.6	0.0
	55-64	0.0	0.0	14.3	0.0
	65 and Older	0.0	0.0	0.0	0.0
	Unknown (Nonresident)	0.0	11.1	0.0	0.0
Turnover	% Still Working 1 Quarter After Hire	100.0	77.8	100.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

<http://doe.state.wy.us/LMI/newhires.htm>

N/D = Not discloseable due to confidentiality.

<sup>a</sup>Source: O\*Net ONline  
<http://www.onetonline.org/>

# Wholesale Trade

Estimates of New Hires Job Characteristics in Wyoming for 2011Q4-2013Q3 (Two Years) by Standard Occupational Classification (SOC) Code

Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		51-4031 Cutting, Punching, and Press Machine Setters, Oper(51-4031)	51-4033 Grinding, Lapping, Polishing, and Buffing Machine(51- 4033)	51-4041 Machinists(51- 4041)	51-4121 Welders, Cutters, Solderers, and Brazers(51- 4121)
Typical Education <sup>a</sup>		High School Diploma	High School Diploma	High School Diploma	Post Secondary
N		N/D	N/D	N/D	N/D
Average Hourly Wage (\$)		11.25	17.40	28.50	14.50
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	100.0	100.0	100.0	33.3
	Retirement	100.0	100.0	100.0	66.7
	Paid Leave	100.0	0.0	100.0	33.3
Skills Selected as "Important" (%)	Service Orientation	0.0	0.0	0.0	33.3
	Critical Thinking	50.0	100.0	100.0	100.0
	Reading Comprehension	100.0	100.0	100.0	66.7
	Technology Design Operation and Control	0.0	100.0	100.0	100.0
Employers' Satisfaction with New Hires' Skills	Satisfied	50.0	100.0	100.0	33.3
	Not Satisfied	0.0	0.0	0.0	0.0
	Neither	50.0	0.0	0.0	66.7
	Other	0.0	0.0	0.0	0.0
Average Weekly Hours Worked	20 or Less	0.0	0.0	0.0	0.0
	21-35	0.0	0.0	0.0	33.3
	36 or More	100.0	100.0	100.0	66.7
Gender	Female	50.0	0.0	0.0	0.0
	Male	50.0	100.0	100.0	100.0
	Nonresident	0.0	0.0	0.0	0.0
Age Group	19 and Younger	50.0	0.0	0.0	33.3
	20-24	50.0	0.0	0.0	0.0
	25-34	0.0	0.0	100.0	66.7
	35-44	0.0	0.0	0.0	0.0
	45-54	0.0	100.0	0.0	0.0
	55-64	0.0	0.0	0.0	0.0
	65 and Older	0.0	0.0	0.0	0.0
Unknown (Nonresident)	0.0	0.0	0.0	0.0	
Turnover	% Still Working 1 Quarter After Hire	100.0	100.0	100.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

<http://doe.state.wy.us/LMI/newhires.htm>

N/D = Not discloseable due to confidentiality.

<sup>a</sup>Source: O\*Net ONline  
<http://www.onetonline.org/>

# Wholesale Trade

Estimates of New Hires Job Characteristics in Wyoming for 2011Q4-2013Q3 (Two Years) by Standard Occupational Classification (SOC) Code

Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		51-7021 Furniture Finishers(51-7021)	51-9023 Mixing and Blending Machine Setters, Operators, an(51-9023)	51-9061 Inspectors, Testers, Sorters, Samplers & Weighers(51-9061)	51-9198 Helpers-- Production Workers(51-9198)
Typical Education <sup>a</sup>		Less than High School Diploma	High School Diploma	High School Diploma	High School Diploma
N		N/D	N/D	N/D	N/D
Average Hourly Wage (\$)		10.00	16.00	14.00	17.00
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	0.0	100.0	100.0	100.0
	Retirement	0.0	100.0	0.0	100.0
	Paid Leave	0.0	100.0	0.0	100.0
Skills Selected as "Important" (%)	Service Orientation	0.0	100.0	0.0	0.0
	Critical Thinking	100.0	100.0	100.0	100.0
	Reading Comprehension	100.0	100.0	100.0	0.0
	Technology Design Operation and Control	0.0	100.0	0.0	100.0
Employers' Satisfaction with New Hires' Skills	Satisfied	0.0	100.0	0.0	0.0
	Not Satisfied	100.0	0.0	0.0	0.0
	Neither	0.0	0.0	100.0	0.0
	Other	0.0	0.0	0.0	100.0
Average Weekly Hours Worked	20 or Less	0.0	0.0	0.0	0.0
	21-35	100.0	0.0	0.0	0.0
	36 or More	0.0	100.0	100.0	0.0
Gender	Female	0.0	50.0	0.0	0.0
	Male	100.0	50.0	100.0	100.0
	Nonresident	0.0	0.0	0.0	0.0
Age Group	19 and Younger	0.0	0.0	0.0	0.0
	20-24	50.0	0.0	100.0	0.0
	25-34	0.0	50.0	0.0	100.0
	35-44	50.0	0.0	0.0	0.0
	45-54	0.0	0.0	0.0	0.0
	55-64	0.0	50.0	0.0	0.0
	65 and Older	0.0	0.0	0.0	0.0
Unknown (Nonresident)	0.0	0.0	0.0	0.0	
Turnover	% Still Working 1 Quarter After Hire	0.0	0.0	0.0	100.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

<http://doe.state.wy.us/LMI/newhires.htm>

N/D = Not dicloseable due to confidentiality.

<sup>a</sup>Source: O\*Net ONline  
<http://www.onetonline.org/>



# Wholesale Trade

Estimates of New Hires Job Characteristics in Wyoming for 2011Q4-2013Q3 (Two Years) by Standard Occupational Classification (SOC) Code

Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		53-1031 First-Line Supervisors/Managers of Transportation(53-1031)	53-3031 Driver/Sales Workers(53-3031)	53-3032 Truck Drivers, Heavy and Tractor-Trailer(53-3032)	53-3033 Truck Drivers, Light or Delivery Services(53-3033)
Typical Education <sup>a</sup>		High School Diploma	High School Diploma	High School Diploma	High School Diploma
N		N/D	284	663	142
Average Hourly Wage (\$)		.	16.09	17.00	11.00
% Paid Piece Rate		0.0	20.0	5.7	0.0
% Offered Selected Benefits	Health Insurance	100.0	73.3	77.1	46.7
	Retirement	100.0	56.7	67.1	40.0
	Paid Leave	100.0	70.0	68.6	66.7
Skills Selected as "Important" (%)	Service Orientation	100.0	96.7	88.6	73.3
	Critical Thinking	100.0	90.0	70.0	93.3
	Reading Comprehension	100.0	96.7	71.4	100.0
	Technology Design Operation and Control	100.0	33.3	10.0	20.0
Employers' Satisfaction with New Hires' Skills	Satisfied	100.0	63.3	64.3	60.0
	Not Satisfied	0.0	6.7	0.0	13.3
	Neither	0.0	16.7	18.6	20.0
	Other	0.0	13.3	17.1	6.7
Average Weekly Hours Worked	20 or Less	0.0	5.3	2.0	0.0
	21-35	0.0	26.3	8.0	8.3
	36 or More	0.0	68.4	90.0	91.7
Gender	Female	0.0	6.7	10.0	6.7
	Male	100.0	86.7	82.9	93.3
	Nonresident	0.0	6.7	7.1	0.0
Age Group	19 and Younger	0.0	0.0	4.3	0.0
	20-24	0.0	13.3	5.7	13.3
	25-34	100.0	20.0	24.3	33.3
	35-44	0.0	36.7	25.7	13.3
	45-54	0.0	20.0	18.6	13.3
	55-64	0.0	3.3	8.6	26.7
	65 and Older	0.0	0.0	5.7	0.0
Unknown (Nonresident)	0.0	6.7	7.1	0.0	
Turnover	% Still Working 1 Quarter After Hire	100.0	100.0	77.1	80.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

<http://doe.state.wy.us/LMI/newhires.htm>

N/D = Not discloseable due to confidentiality.

<sup>a</sup>Source: O\*Net ONline  
<http://www.onetonline.org/>

# Wholesale Trade

Estimates of New Hires Job Characteristics in Wyoming for 2011Q4-2013Q3 (Two Years) by Standard Occupational Classification (SOC) Code

Job Characteristics		Standard Occupational Classification (SOC) Code and Occupation			
		53-6031 Service Station Attendants(53-6031)	53-7051 Industrial Truck and Tractor Operators(53-7051)	53-7062 Laborers & Freight, Stock & Material Movers, Hand(53-7062)	53-7064 Packers and Packagers, Hand(53-7064)
Typical Education <sup>a</sup>		High School Diploma	High School Diploma	High School Diploma	High School Diploma
N		N/D	123	796	N/D
Average Hourly Wage (\$)		.	14.50	13.00	8.00
% Paid Piece Rate		0.0	0.0	0.0	0.0
% Offered Selected Benefits	Health Insurance	0.0	69.2	65.5	0.0
	Retirement	0.0	69.2	50.0	0.0
	Paid Leave	0.0	61.5	66.7	100.0
Skills Selected as "Important" (%)	Service Orientation	0.0	53.8	67.9	100.0
	Critical Thinking	100.0	61.5	72.6	100.0
	Reading Comprehension	100.0	76.9	58.3	100.0
	Technology Design Operation and Control	0.0	15.4	19.0	100.0
Employers' Satisfaction with New Hires' Skills	Satisfied	100.0	69.2	63.1	0.0
	Not Satisfied	0.0	0.0	3.6	100.0
	Neither	0.0	23.1	17.9	0.0
	Other	0.0	7.7	15.5	0.0
Average Weekly Hours Worked	20 or Less	0.0	0.0	2.7	0.0
	21-35	100.0	10.0	5.5	0.0
	36 or More	0.0	90.0	91.8	100.0
Gender	Female	0.0	7.7	4.8	100.0
	Male	100.0	84.6	91.7	0.0
	Nonresident	0.0	7.7	3.6	0.0
Age Group	19 and Younger	0.0	15.4	9.5	0.0
	20-24	100.0	30.8	27.4	0.0
	25-34	0.0	7.7	15.5	100.0
	35-44	0.0	15.4	19.0	0.0
	45-54	0.0	23.1	16.7	0.0
	55-64	0.0	0.0	8.3	0.0
	65 and Older	0.0	0.0	0.0	0.0
Unknown (Nonresident)	0.0	7.7	3.6	0.0	
Turnover	% Still Working 1 Quarter After Hire	100.0	84.6	86.9	0.0

Source: Research Planning, WY DWS  
New Hires Job Skills Survey

<http://doe.state.wy.us/LMI/newhires.htm>

N/D = Not discloseable due to confidentiality.

<sup>a</sup>Source: O\*Net ONline  
<http://www.onetonline.org/>